

CONSERVATIVE CLUBS MAGAZINE



August 2019 50p



Boris Johnson Addresses Members at Shanklin Conservative Club

Theresa May Thanks ACC For Support

Cathays Raises Funds For Charity

Club Law and Management - Understanding a Club's Finances

Cathays Conservative Club Hosts Cancer Fundraising Evening

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The Cathays Conservative Club, Cardiff, held a fundraising evening in early July to raise money to send a 5 year old girl called Aliyah to Disneyland. Aliyah is suffering from cancer and this was her dream trip.

The night before the event the Cardiff University Rugby Club held an event in the Club and had also chosen to raise money for this worthy cause. They auctioned a singed ball of the grand slam winners and donated all the proceeds to the fund. In addition, local barbers were on hand to sponsor a 'brave the shave' event which raised further funds and the artist who performed on the evening donated her fee to the funds as well. Finally a large raffle concluded the evening with all the prizes donated by Members of the Club and local businesses and at the end of the night all the funds raised added to the pot.

Ultimately the Club managed to raise over £2,000 which was a fantastic result for all involved.



Aliyah at the event.

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Theresa May Thanks ACC

The Rt Hon Alistair Burt MP
Chairman
The Association of Conservative Clubs
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Dear Alistair

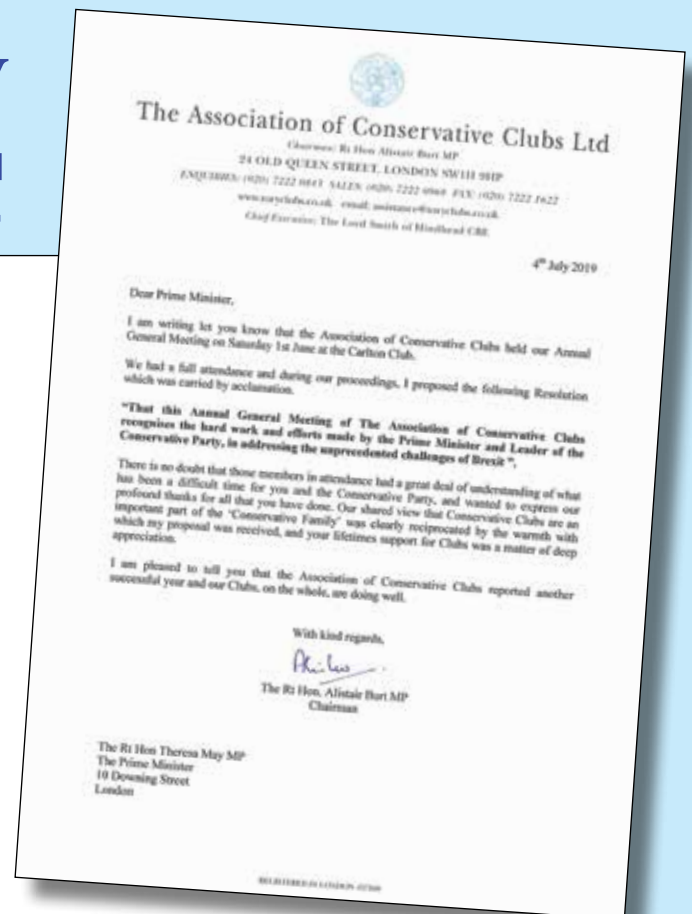
Thank you very much for your kind letter of 4 July on behalf of the Association of Conservative Clubs.

It has been an incredible honour to lead our great Party for three years – a Party that I first joined 40 years ago, and one which I have been proud to serve as a councillor, Member of Parliament, Shadow Cabinet member, Home Secretary and now Prime Minister. I am very grateful for all the support I have received from our members and activists across the country, and I greatly appreciate all their hard work for the Conservative cause.

As you know, I have always been a firm supporter of the ACC and I greatly value the important role that Conservative Clubs play as part of the wider Conservative family. I am very grateful for the strong support I have received from so many Conservative Clubs during my time as Prime Minister – it has been a great source of encouragement, and I look forward to having more time to continue visiting the Conservative Club in Maidenhead.

Thank you to you, Philip and the ACC for all your work – and thank you again for your kind words.

*Yours ever
Theresa May*



ACC Services

Loans

Loans can be arranged from as little as £1,000 to £500,000. We provide loans at competitive simple interest rates, currently 4.75%, and all loans commence with a three year period of fixed interest. Loans are repaid over a term to be agreed on an individual basis with each Club in order to create a manageable and sensible time frame for repayment.

Documentation Available Free Of Charge

ACC Room Hire Agreement - The room hire agreement is designed to be completed at the time a booking and includes space for a deposit to be taken to secure the room is applicable.

ACC Catering Franchise Pack - The ACC Catering Franchise pack can be used by Clubs which have a franchisee who uses the Club's facilities to prepare and serve food within the Club. The Franchisee Contract permits the Committee to decide if the franchisee shall pay a set fee per month to the Club for use of the Club's facilities, shall pay to the Club a percentage of the profits from the sale of food or that a combination of both methods of remuneration shall be utilised.

Health and Safety and Risk Assessment Documentation - The ACC has extensive documentation to assist a Club in creating a Health and Safety policy and conducting regular risk assessments. This documentation is available free of charge. Examples include template health and safety documentation, risk assessment forms and practical advice on completing a Club risk assessment and first aid information.

Candidates for Admission Sheets - The admission sheets can be posted on the Club's Notice Board to detail prospective new Members and have spaces for: Date, Candidate Name, Address, Occupation, Proposer, Seconder.

Sale and Leaseback

Since launching the ACC Sale and Leaseback service, over 70 Clubs have entered into this arrangement with the ACC.

Under what circumstances would a Sale and Leaseback be appropriate? The most successful examples of ACC Sale and Leasebacks are Clubs which have a dedicated Committee and Membership and want to secure their Club's future. By unlocking the Club's freehold, Clubs can be provided the means of repaying debt, often undertaking refurbishments and providing a significant cash sum. The rent payable to the ACC following the completion of a Sale and Leaseback can often be less than a Club was paying for servicing debt.

Trusteeship

The ACC Trusteeship Service is a free facility offered by the ACC. The transfer of Trusteeship to the ACC has increasingly become popular amongst unincorporated clubs and there are two main benefits for the Club. The first is that the ACC will pay for all legal expenses involved with the transfer of Trusteeship. The second is that the Association's financial and legal resources are such that the Club's position will be greatly strengthened when negotiating loans or defending itself against legal action taken by a third party.

The ACC do not become involved with the day to day business of any Club for which we act as Trustee. The Club will continue to be able to call upon the ACC for advice on any matter without needing to make reference to our Trusteeship. We will only act on behalf of the Club in accordance with the lawful instructions of the Committee and Members. The Club Committee will therefore continue to run the Club's affairs and will only refer matters to the ACC as and when they consider it appropriate to do so.

To obtain any of the documentation packages please email charles@toryclubs.co.uk or phone 0207 222 0843. To enquire about any of the ACC's financial assistance packages please email assistance@toryclubs.co.uk or phone 0207 222 0843.

ACC Contracts of Employment

The ACC are pleased to supply a range of Employment Contracts. These contracts are designed specifically to comply with the needs of ACC Clubs and are produced to a high quality with a glossy finish. All Contracts were fully revised and updated in 2015, with minor revisions made in 2016, and are compliant with all current UK legislation. We recommend that all Clubs use our current contracts of employment for their employees.

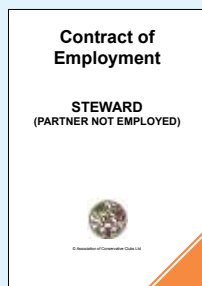
All Contract Packs now include a high quality and durable employee disciplinary and grievance policy handbook which should assist both Clubs and employees when these issues arise. Contracts for use with employees who live on the Club's premises now come with a specifically drafted Service Occupancy Agreement for the employees, and their partners if applicable, to sign in relation to their accommodation.

Our newest introduction to our contracts range is a contract of employment for use by Clubs which employ Bar Managers. We know that many Clubs employ Bar Managers as opposed to Club Stewards and we are pleased to now supply a specific contract pack for Bar Managers.

The contracts which are offered by the ACC are as follows:



Club Club Secretary/ Administrator Contract
Appropriate for Clubs which employ, rather than elect, a Club Secretary. Each contract pack costs £20 and includes:
2 x Club Secretary Contract
2 x Club Employee Disciplinary and Grievance Policy Handbook.



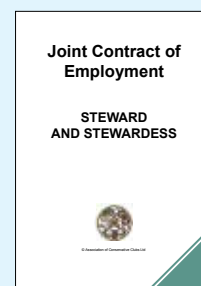
Steward Contract
Appropriate for a Club employing a Steward with or without accommodation included. Each contract pack costs £25 and includes:
2 x Club Steward Contract
2 x Service Occupancy Agreement
2 x Club Employee Disciplinary and Grievance Policy Handbook.



Bar Manager Contract
Appropriate for a Club employing a Bar Manager without accommodation. Each contract pack costs £20 and includes:
2 x Bar Manager Contract
2 x Club Employee Disciplinary and Grievance Policy Handbook.



Standard Terms and Conditions of Employment
Appropriate for a wide range of Club Employees (bar employees, cleaners, general part time employees etc.). Each contract pack costs £15 and includes:
2 x Standard Terms and Conditions of Employment Contract
2 x Club Employee Disciplinary and Grievance Policy Handbook.



Steward and Stewardess Joint Contract
Appropriate for a Club employing a Steward and Stewardess on a joint contract of employment with or without accommodation included. Each contract pack costs £25 and includes:
2 x Club Steward and Stewardess Contract
2 x Service Occupancy Agreement
2 x Club Employee Disciplinary and Grievance Policy Handbook.

Please contact the ACC with any questions regarding the new contracts of employment.

To order any of the above contract packs please place an order online at www.toryclubs.co.uk, email charles@toryclubs.co.uk or phone 0207 222 0868.

CLUB LAW AND MANAGEMENT

Understanding a Club's Finances

Financial controls

Getting 'the numbers' right is the key to running any successful club. Understanding basic business percentages will enable you to know whether you're spending too much on wages and fixed costs or whether your gross profit margin is enough to cover your costs and give you a profit/surplus.

Financial controls are crucial. The purpose of financial controls is to enable you to:

- Manage cashflow
- Control costs
- Design a pricing structure
- Plan to make a profit

The key instruments of financial control involve accurate bookkeeping and stocktaking and an understanding of key concepts:

- Profit and loss
- Breakeven point
- Gross profit and net profit
- Product costing and pricing

Accountancy services

The extent to which an accountant or a bookkeeper will provide you with services will depend upon your own skills and preferences.

An accountant can assist you with:

- Choosing a bookkeeping system
- Preparing VAT returns
- Operating your payroll (wages, tax and NI)
- Profit and loss accounting monthly/quarterly/annually
- Business and cashflow forecasting
- Advice on pricing
- Preparation and submission of annual tax returns

What do you need to record?

Income – bar, food, room hire, machines

Expenditure – cash and cheque payments, e.g., wages, suppliers

Banking – cash, cheque, credit/debit cards, BACS

Terminology

To understand and to control your club's finances you need to understand some basic terminology and how to make some simple calculations.

Definitions:

Retail price: what the customer pays including VAT.

Sales price: the cost of the product excluding VAT.

Cost of sales or cost price: the cost of the product excluding VAT.

Gross profit: the sales price minus the cost price.

Net profit: gross profit minus other business expenses.

VAT: 'value added tax' collected on behalf of HMRC.

Fixed costs: business costs that always remain the same, e.g., rent.

Variable costs: costs that vary with the volume of the business, e.g., wages

Profit & Loss Account (P&L Account)

A profit and loss account is a snapshot of a business' performance.

- Used in conjunction with cashflow forecasts and break-even analysis it is useful for determining the courses of action required to maintain or attain profitability
- It can highlight where costs are too high and how the business is performing against its P&L forecast
- Usually determined as an annual account, it can be done over shorter periods of time and it details what sales have been achieved, at what GP, less overheads to give an overall NP figure (before tax)

Aim to base your income and cost percentages on the following model:

	%age
Sales Income:	100
Less: Cost of Sales:	50
Less rent/mortgage:	10
Less wages:	10
Less other costs:	20
= Net Profit:	10

Differences between P&L and cashflow


Cash flow is the movement of money in and out of the club. It is useful when planning the funding requirements of the club, either on a short or long-term basis, by forecasting the cash that is expected to come in and go out of the account.

On the other hand, profit & loss is the effect of all the cash movement i.e. total sales minus total overheads will equal the overall profit/surplus of the club.

To page 6 ►

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CLUB LAW AND MANAGEMENT

◀ From page 5

Profit & Loss Account

This example of a Profit and Loss Account shows how it can be applied to the sales and expenses of a Club over a 12 months' period:

Profit and Loss Account	
Takings	250,000 (Gross Sales)
Less VAT	41,666 (VAT Output)
=	208,334 (net Sales)
Less Cost of Sales	<u>104,167</u>
=	104,167 (Gross Profit)
Less Overheads/Expences	
rent	20,833
wages	16,667
rates	2,000
insurance	3,000
electricity/gas	8,000
telephone/broadband	1,000
cleaning materials	3,000
bank charges	2,000
professional fees	5,000
motor exp.	2,500
repairs & renewals/equipment	10,000
print/post	2,000
advertising	5,000
sundries	<u>3,167</u>
Total Overheads	84,167
£104,167 (Gross Profit) - £84,167 (Overheads) = £20,000 (Net Profit before tax)	

Break-even point - The break-even point is vital in understanding whether a club should put on a 'special' or a 'regular' event, as well as in helping you to understand how profitable the club is on a daily basis.

The break-even point is the point at which all running costs have been covered without making either a profit or loss. It is a way of calculating the volume of sales required just to keep the club running. Any amount above this level gives a profit and below puts the business in a loss situation.

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Calculating the sales price and retail price from the cost price

You must know:

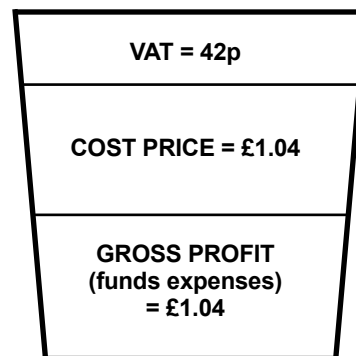
- the cost price
- the target Gross Profit percentage.

Cost + Gross Profit = Sales Price (net of VAT). Sales Price + VAT = Retail Price.

Assume: Cost price of a drink is £1.04. Targeted Gross Profit is 50% = £1.04. This equals the sales price (without VAT) of £2.08. £2.08 x 1.20 (to add VAT) will result in the retail price £2.50. This is how for a drink costing £1.04 to purchase the Club should be selling it for £2.50 to create a gross profit for the Club of £1.04 or 50% of the sales price. If the Club's Gross Profit is under 50% this is likely to create profit & loss difficulties for the Club.

Example Illustration of a Pint Sale

Sale Price £2.50



Remember, VAT is not retained by the Club; the cost price is paid to the brewery for the pint in the first place. The Gross Profit of £1.04 made per pint therefore has to pay for all of the Club's expenses and, hopefully, allow the Club to yield a profit at the end of the year. Do this analysis with the products you sell – if the Gross Profit is too low (and it should be even to that of how much you are paying for the stock) you need to increase the Sale Price. There are some products which will yield a higher gross profit for the Club and some which may have a lower Gross Profit. When averaged out, the Club should be aiming to achieve a minimum Gross Profit of 50% across all of its products. There is no point achieving a high Gross Profit on a spirit which is rarely sold if the most popular pint of beer only has a Gross Profit of 35% since the average will never be the 50% which is required to fund the Club's expenses.

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Secretary for
**YOUR I.A. Ticket
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Questions and Answers

Q We are considering using the ACC's free Trusteeship Service. A Member of our Committee has asked what benefit the ACC gets out of offering this free service.

A It is a fair question to ask. The ACC does not get anything out of acting as a Club's Trustees; indeed it costs the ACC money to offer this service (the typical cost to register a new Trustee usually starts at around £1,000 although it can be considerably more than this depending on whether the Club's title is registered or if the Title Deeds are available). When the Trusteeship Service was first considered we took into account that this was a frequently requested service from our Member Clubs. We therefore decided that it would assist ACC Clubs for us to offer this facility and that we should make it free of charge so that it is available to all Unincorporated ACC Clubs. We set up a separate fund to cover the costs of being Trustees. We consider that this expenditure is justified by the ACC's basic remit being to assist our Member Clubs. I hope this provides a background to why we offer our Trusteeship service on a free of charge basis. Clubs can, of course, choose to revert back to using local Trustees at any time if this is requested by the Club's Members in the future.

Q Could you let us know if legally we can allow children into the Club and, in particular, into the Club's bar area?

A This is a common question since under the old licensing act there used to be prohibitions on children being allowed in a licensed venues bar area. These restrictions were removed with the introduction of 2003 Licensing Act. Therefore, unless the Club has any specific conditions attached to your licence then children are allowed in the Club and in the bar area. The Club may, however, have its own rules regarding the age of persons who can enter the Club as guests but these can be changed and revised by the Club's Members if required.

Most Clubs have the following Bye-Law regarding Children which provide the Committee with

maximum flexibility regarding their admittance:

Children shall be admitted to the Club premises during the hours fixed by or under Rule 57 and specifically at such times and in such parts of the premises as the Committee in their sole discretion shall determine, always provided they are in the care and under the sole control of a bona fide parent or guardian.

Q The Committee would like to know if they can prevent Members' guests from playing Bingo when it is offered by the Club on Bingo Night?

A The Committee have wide discretion over what guests can and cannot do in the Club. This includes preventing guests from participating in the Club's bingo evening.

Therefore, whilst I am not sure why the Committee would want to prevent guests from participating in the Club's bingo sessions, the Committee can simply create a Bye-Law which states that only Members are entitled to participate in Bingo sessions.

Q The Committee wish to terminate the life membership of a Member. Do we have to go through the disciplinary procedure to do so?

A A Life Member can be disciplined in the same way as an ordinary member. This means that the Committee must go through the usual disciplinary procedure before making any decision to suspend or expel a Life Member. The Committee will have had to determine that the Life Member has breached the Rules of the Club to justify a decision to suspend or expel.

Q We would like our Club Steward to attend Committee Meetings. We consider they have useful feedback to provide on the day to day running of the Club. Is this permissible?

A An employee of a Club can be invited to attend Committee Meetings although they would not have a vote. They would also have to leave the meeting if ever requested to do so by the Committee. I agree

that the Club Steward would have a useful perspective to provide and therefore their attendance at part or all of the Committee Meeting might be useful. It would be sensible to ask them to leave the meeting should any sensitive Club matters be due to be discussed.

Q An employee would like to join the Club as a Member so they can use the Club's facilities when not working. Can we allow this to happen?

A Club Employee should not be granted Membership rights since these will likely conflict with their employment rights. However, a Club employee could join another local ACC Club and obtain an IA Ticket. This would then allow them to use the Club legally but without gaining any Membership rights. You might consider having a reciprocal arrangement with a local ACC Club so that you can also offer this service to their employees and they offer it to your employees.

Q We wish to advertise the facilities of the Club to attract private event bookings and hopefully encourage new membership applications. Are we able to legally advertise in this way?

A Whilst care must be taken not to advertise directly for new members there is nothing to stop Clubs advertising the benefits of the Club and the fact that the Club can be privately hired by Members of the public.

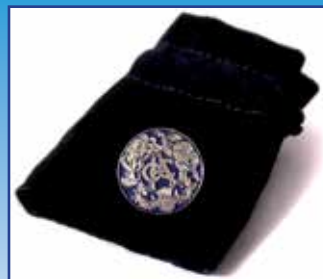
It is therefore possible to place an advertisement in the local press or on a flyer posted to local residential or business addresses which, for example, lists forthcoming events

and facilities which are on offer, provided the following words are included-

'Private hire of the Club available to everyone. Members, Members' Guests and Affiliation Ticket holders always welcome, for further details please contact the Secretary.'

It is likely that non-members will read this advertisement and may be attracted to what is happening at the Club and the facilities which are on offer, and may indeed contact the Club with a view to becoming members. Importantly, however, the Club could not be accused of advertising for members. Some Clubs have successfully used this method to highlight the club and its activities with the result of increased patronage by existing members who are able to see what activities are planned as well as interest from non-members who may wish to become members of the Club.

These types of advertisements have also been beneficial in raising local awareness that the Club can be hired for private events. Members can always hire the Club for a private event and invite as many guests as they wish. Non-Members can hire the Club for an event but if alcohol is to be served a Temporary Event Notice (TEN) will need to be obtained. The Club can obtain up to 15 TENs per year. If there is sufficient demand that non-member events will easily exceed 15 occasions in one year the Committee can consider applying for a Premises Licence to allow the Club to accommodate these extra events. There are some drawbacks with obtaining a Premises Licence and we advise any Club considering such an application to contact the ACC first.



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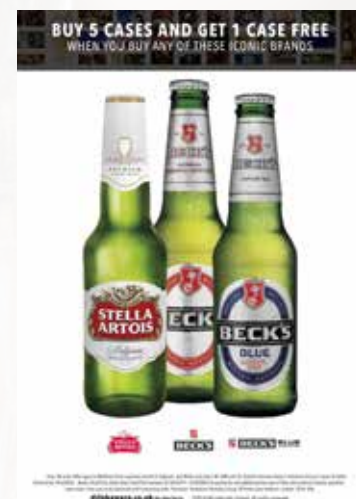
*Matthew Clark must be the Club's main supplier and have a significant proportion of supply

the experience matters

Matthew Clark

We are able to offer some great offers on Cider for the summer, your prices on the Draught Range are Magners Original 50 ltr - £72 (ex VAT), Magners Dark Fruit 50 ltr - £97 (ex VAT), Orchard Pig Reveller 11 Gal - £95 (ex VAT). If you would like an install please contact your Matthew Clark account manager.

Why not take advantage of some of these exclusive offers?



Shanklin Hosts Conservative Party Leadership Hustings

The Shanklin Conservative Club, Isle of Wight, welcomed both leadership candidates on Thursday 27th June. The Club submitted a proposal to hold the event but didn't get confirmation until Monday 24th June that they were due to host the event. Even with the limited time provided the Club managed to organise an excellent turnout for what proved to be a very informative day. It was attended by over 220 members of the Isle of

Wight Conservative Association along with Club Members.

The Club were the first constituency association/club in the UK to secure dedicated visits from both leadership candidates. James Hilson, Club Manager, said that the event was "the largest and most prestigious event the Club has hosted and it certainly put the Island on the map".

The day started with Jeremy Hunt visiting the Club at 1pm and



giving a 45 minute speech and Q&A session which was followed by afternoon tea. Boris Johnson then visited the Club at 4pm also giving a similar format of speech/question and answer session.

The Club had also had the pleasure of welcoming Dominic Raab MP to the Club a few weeks prior on Friday 14th June. He was the guest speaker at a lunch which was attended by 100 members of the Isle of Wight Conservative Association. He provided a speech to the Members and then undertook a Q&A session. At the time he was still in the leadership race which means that over the course of the contest the Club managed to secure visits from 3 of the leadership contenders.





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Have we missed anything?

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Tiverton Constitutional Club Is Recognised by Cask Marque

The Tiverton Constitutionals Club has been awarded the Cask Marque award. Cask Marque are a not for profit organisation which aims to improve the quality of cask ale in Clubs and Pubs. The organisation recently visited the Tiverton Constitutional Club to complete the second unannounced accreditation visit. Each of the two unannounced visits per year, test glasses for cleanliness, the cask ales for temperature, appearance, aroma and taste.

Qualified professionals carry out visits and advice is given on site to

help with any training or equipment issues. There are over 10,000 Clubs and Pubs with the award for serving great cask ale. These can be found by downloading the CaskFinder app on Android or IOS.

The Tiverton Constitutional Club has been awarded the Cask Marque five years in a row, this builds on the success from November 2018, when the "Most Innovative Club" award was achieved. Making seven awards in six years.

The ACC congratulates the Club on its continued success in this area.



The Club's Certificate.

Wilmslow Conservative Club Hosted Boris Johnson Leadership Rally



Jacob Rees-Mogg pictured at the event.

The Wilmslow Conservative Club hosted a number of Conservative Party members who attended a rally in early July to hear Jacob Rees-Mogg MP speaking on behalf of Boris Johnson ahead of the final Tory leadership vote.

Jacob Rees-Mogg addressed a room of local Conservatives

from across the area, which included the Tatton MP Esther McVey, to encourage support for Boris Johnson's bid to become the next leader of the Conservative Party.

The event was informative and enjoyed by all persons who attended.



Jacob Rees-Mogg and Esther McVey alongside Club Steward and Stewardess Shaun Walls and Kim Whitehead.

Buxton Conservative Club Raises Funds for Help For Heroes



The High Peak Swing Band.

The Buxton Conservative Club has held an evening to commemorate the 75th Anniversary of the D Day Landings. Members enjoyed entertainment from Brian Lightowler and The High Peak Swing Band alongside catering

provided by the Club.

During the evening a raffle raised £225 which will be donated to Help For Heroes. The event was enjoyed by all and the Club hopes to continue fundraising for Help For Heroes going forwards.



The Club's Members attending the event.

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Waterloo and Taunton Hosts Bowls Taster Session

The Waterloo and Taunton Conservative Club in Ashton-under-Lyne opened up its crown green to give non bowlers a chance to learn how to play crown green bowls.

One to one training was provided by experienced bowlers, with the youngest

player just aged 9. Leon Tamcken, Club Chairman, said "this is a great way of introducing new players to the sport".

The event was organised by Club Member John McGhee and a fun and enjoyable morning was had by all.



The Bowls Starter Event.

Pages From The Past

In this month's Pages From The Past feature we go back to May 1929 which was a page alluding to the upcoming election on the 30th May 1929. The outcome of the election was a hung parliament, with the Labour Party led by Ramsey MacDonald winning the most seats (a gain of 136) but not enough for a majority. The Conservative Party lost 152 seats which shows that the Conservative Clubs Magazine was perhaps not the election swinging vehicle it was expected to be. It was therefore the Liberal Party with a total of

59 seats that therefore held the balance of power to determine the Government. This election was the first time that women aged 21-29 were eligible to vote (women aged over 30 had been able to vote since the 1918 election). The outcome of the election was a Labour Government supported by the Liberals who themselves then suffered a string of defections after the outcome of the election. This Government lasted until 1931 where it collapse, prompting two months of a 'National Government' followed by a new election.

Obituary

William "Bill" Payne



The Beaconsfield Conservative Club in Heywood is sad to announce the death of William Payne.

Known by most Club Members as simply "Bill" he served on the Club's Committee for over 30 years and during that time occupied the positions of Bar Chairman, Club Chairman and Club President in that time. He also acted as Chairman of the East Lancashire Federation and the Lancashire Federation. Bill will be missed by everyone who knew him.

The ACC passes our condolences to all of Bill's friends and family

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[Supplement to the Conservative Clubs Gazette.]

A BLACK < 1924 > RECORD.

“Lest we Forget”

HOW THE COUNTRY FARED UNDER A SOCIALIST GOVERNMENT.

Q. In 1924 a Socialist Government was in office. What happened?

A. There was continuous industrial unrest: a succession of big strikes; a marked increase in the number of unemployed; sedition was rife, and solemn pledges made to the electors were ruthlessly violated.

Q. These are serious allegations. Can they be supported by facts and figures?

A. Readily. First take industrial unrest. With the advent of a Socialist Government came a big strike of Railway Engineers against a Wages Agreement which officials of their own Union had signed! This occurred in January, 1924, and in the dispute 69,000 Railway Engineers were involved.

Q. Did the Socialist Government take any action on behalf of the travelling public?

A. None whatever, through fear of offending Socialist trade unionists. Mr. Bromley, the Engineman's leader, said: “a Labour Government which helped to run privately-owned railways during a strike would be black-legging trade unionists and therefore be a black-legging Government.” This was the first taste the public had of Socialist rule.

Q. What was the next strike?

A. The Dockers came out in February, 1924, and jeopardised the food supplies of the people. In this dispute 120,000 men were involved.

Q. Did not London next have a taste of life under a Socialist regime?

A. It did. In March, 1924, nearly 40,000 tramwaymen and busmen came out on strike.

Q. What did the Government do?

A. Mr. Ramsay MacDonald threatened to issue a “Proclamation of a state of emergency,” but did nothing—a typical example of Socialist “sympathy” with thousands of people, including women and children, who suffered because of the strike.

Still More Strikes.

Q. Did not other strikes follow in quick succession?

A. Shipyard workers at Southampton “downed tools” as did operatives engaged on the site of the British Empire Exhibition at Wembley.

Q. Was not London the scene of yet another strike just after?

A. Yes. In June, 1924, employees on the tube railways came out, causing great inconvenience and loss to workers.

Q. What action did the Socialist Government take?

A. It exhibited callous indifference. Mr. Tom Shaw, Minister of Labour, said in the House of Commons that

“as the railways are not nationalised it has scarcely become our business yet to maintain those services.” Thus, the millions of people who use the Tube railways got no help from the Socialist Government.

Q. Does this complete the sorry record of Labour unrest under the Socialist regime?

A. Unfortunately it does not. In July, 1924, a big strike took place in the Building trade involving over 600,000 employees. A settlement was not reached until the end of August. This was followed by a strike of market porters at Covent Garden, which extended from August 14th to September 24th, and held up the food supplies of the people. A fortnight later the discredited Socialist Government was defeated and went out of office.

Q. What does this record prove?

A. That with a Socialist Government in office, strike-mongers rear their heads and foment industrial unrest, well knowing that those of their Party in office are their tools and dare not lift a hand against them.

Q. How does this continuous succession of strikes under a Socialist regime compare with the industrial situation under the present Conservative Government?

A. Since the General Strike which the Socialists called in 1926, the number of strikes and trade disputes has been the lowest ever recorded. The Conservative policy is “Peace in Industry,” and only by voting for Conservative candidates can this be maintained.

Unemployment.

Q. Did the Socialist Party ever say it had a positive remedy for unemployment?

A. Yes. At the General Election in 1923 it issued a manifesto entitled “Labour's Appeal to the Nation,” and declared that it alone had “a positive remedy for unemployment.”

Q. Did the Socialist Government produce that remedy when it was in office?

A. It did not, and when asked for it, Mr. T. Shaw, the Minister of Labour, replied in the House of Commons: “Does anybody think we can produce schemes like rabbits out of a hat?”

Q. Did unemployment increase, or decrease, under the Socialists?

A. It showed a steady and continuous increase. During the last 13 weeks of the Socialist Government the number of unemployed rose from 1,024,400 to 1,198,800—an increase of 174,400, of whom 128,800 were men; 7,500 boys; 5,700 girls; and 32,400 women.

Q. Was not the Socialist policy of “befriending the foreigner” largely responsible for this increase?

A. Yes. The Socialists refused to grant preference to the Dominions, which are our best customers, but endeavoured instead to come to a trade arrangement with the country's enemies—the Bolsheviks! They swept away the duties on imported foreign-made motor

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